

RFP 2020-207 BUSINESS PROCESS MANAGEMENT AND STRATEGIC CONSULTING SERVICES

Best and Final Offer		Alternate	Secondary	Primary
Criteria	Max Score	Analyst International Corporation Duluth, GA HUB-No Co-Op-Yes	<i>Slalom, LLC DBA Slalom Consulting Seattle, WA HUB-No Co-Op-Yes</i>	<b>Solutions Cube Group LLC Colleyville, TX HUB-No Co-Op-Yes</b>
1. Qualification & Experience	100	75.0	80.0	<b>70.0</b>
2. Professional Services	250	162.5	200.0	<b>162.5</b>
3. Constable Services	125	62.5	87.5	<b>100.0</b>
4. Constable SOW, Schedule & Deliverables	125	50.0	62.5	<b>87.5</b>
8. References	100	59.4	97.4	<b>65.4</b>
9. Price	300	200.7	127.5	<b>202.1</b>
Total	1000	610.1	654.9	<b>687.5</b>

Post Demo Scores

Criteria	Max Score	Alvarez and Marsal Corporate Performance Improvement, LLC Houston, TX HUB-No	Analyst International Corporation Duluth, GA HUB-No	Durabante LLC Sparks, MD HUB-No	GxP Partners LLC Levittown, PA HUB-No
1. Qualification & Experience	100	60.0	75.0	65.0	Withdrew
2. Professional Services	250	150.0	162.5	150.0	
3. Constable Services	125	62.5	62.5	75.0	
4. Constable SOW, Schedule & Deliverables	125	50.0	50.0	50.0	
8. References	100	92.7	59.4	30.7	
9. Price	300	51.6	191.6	116.8	
Total	1000	466.8	601.0	487.5	

Criteria	Max Score	Slalom, LLC DBA Slalom Consulting Seattle, WA HUB-No	Solutions Cube Group LLC Colleyville, TX HUB-No	Stone Oak Solutions New Braunfels, TX HUB-No	VirtueServe LLC DBA VirtueS Coppell, TX HUB-Yes
1. Qualification & Experience	100	80.0	70.0	25.0	65
2. Professional Services	250	200.0	162.5	50.0	137.5
3. Constable Services	125	87.5	100.0	25.0	50
4. Constable SOW, Schedule & Deliverables	125	62.5	87.5	25.0	62.5
8. References	100	97.4	65.4	62.7	31.349
9. Price	300	108.2	156.6	240.7	218.3
Total	1000	635.6	642.0	428.4	564.7

Original Scores

Criteria	Max Score	Alvarez and Marsal Corporate Performance Improvement, LLC Houston, TX HUB-No	Analyst International Corporation Duluth, GA HUB-No	Bright Morning Consulting Silverthorne, CO HUB-No	Cprime Inc. San Mateo, CA HUB-No
1. Qualification & Experience	100	95.0	60.0	60.0	50
2. Professional Services	250	212.5	162.5	137.5	162.5
3. Constable Services	125	100.0	87.5	62.5	62.5
4. Constable SOW, Schedule & Deliverables	125	75.0	75.0	62.5	62.5
8. References	100	92.7	59.4	66.7	31.7
9. Price	300	45.6	179.5	117.8	62.0
Total	1000	620.8	623.8	507.0	431.2

Criteria	Max Score	Directed Analytics, Inc. Alexandria, VA HUB-No	Durabante LLC Sparks, MD HUB-No	GxP Partners LLC Levittown, PA HUB-No	Indigo Beam LLC Houston, TX HUB-No
1. Qualification & Experience	100	40.0	80.0	65.0	60.0
2. Professional Services	250	112.5	225.0	162.5	150.0
3. Constable Services	125	100.0	100.0	75.0	87.5
4. Constable SOW, Schedule & Deliverables	125	37.5	75.0	87.5	100.0
8. References	100	92.7	30.7	32.7	54.7
9. Price	300	99.9	113.4	221.5	124.3
Total	1000	482.6	624.1	644.1	576.5

Criteria	Max Score	MFR Consultants, Inc Philadelphia, PA HUB-Yes	Productive Outcomes LLC Dallas, GA HUB-No	Slalom, LLC DBA Slalom Consulting Seattle, WA HUB-No	Solutions Cube Group LLC Colleyville, TX HUB-No
1. Qualification & Experience	100	40.0	50.0	75.0	60.0
2. Professional Services	250	112.5	137.5	200.0	162.5
3. Constable Services	125	100.0	62.5	100.0	100.0
4. Constable SOW, Schedule & Deliverables	125	37.5	37.5	100.0	100.0
8. References	100	92.7	94.7	97.4	65.4
9. Price	300	105.6	105.2	91.2	122.9
Total	1000	488.3	487.4	663.5	610.7

Criteria	Max Score	Stone Oak Solutions New Braunfels, TX HUB-No	VATX Consulting LLC San Antonio, TX HUB-No	VirtueServe LLC DBA VirtueS Coppell, TX HUB-Yes
1. Qualification & Experience	100	60.0	60.0	70.0
2. Professional Services	250	175.0	200.0	175.0
3. Constable Services	125	62.5	75.0	87.5
4. Constable SOW, Schedule & Deliverables	125	75.0	62.5	100.0
8. References	100	62.7	66.7	31.3
9. Price	300	197.0	67.3	195.0
Total	1000	632.2	531.5	658.9

Notes:

Award Recommendations

Primary-Solutions Cube Group LLC

Secondary-Slalom, LLC DBA Slalom Consulting

Alternate-Analyst International Corporation

GxP Partners LLC withdrew their response after the presentations

The response from D&M Enterprise Group, LLC was deemed non-response for failing to sign the Signature Form